# MONICA J. STERN, CPA, PLLC

CERTIFIED PUBLIC ACCOUNTANT 11225 NORTH 28TH DRIVE, SUITE A-100 PHOENIX, ARIZONA 85029

PHONE: (602) 674-8226 FAX: (602) 674-8248

#### INDEPENDENT AUDITOR'S REPORT

Board of Directors Arizona Private Education Scholarship Fund, Inc. and affiliate Scottsdale, Arizona

I have audited the accompanying consolidated financial statements of Arizona Private Education Scholarship Fund, Inc. (a nonprofit organization) and affiliate, which comprise the Consolidated Statements of Assets, Liabilities and Net Assets - Modified Cash Basis as of June 30, 2016 and 2015 and the related Consolidated Statements of Revenues, Expenses, and Other Changes in Net Assets - Modified Cash Basis and Consolidated Statements of Cash Flows - Modified Cash Basis for the years then ended, and the related notes to the financial statements.

#### Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these consolidated financial statements in accordance with the modified cash basis of accounting as described in note 1; this includes determining that the modified cash basis of accounting is an acceptable basis for the preparation of the financial statements in the circumstances. Management is also responsible for the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

#### <u>Auditor's Responsibility</u>

My responsibility is to express an opinion on these consolidated financial statements based on my audits. I conducted my audits in accordance with auditing standards generally accepted in the United States of America. Those standards require that I plan and perform the audits to obtain reasonable assurance about whether the financial statements are free of material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, I express no such opinion. An audit also includes evaluating the appropriates made by management, as well as evaluating the overall presentation of the financial statements.

I believe that the audit evidence I have obtained is sufficient and appropriate to provide a basis for my audit opinion.

# <u>Opinion</u>

In my opinion, the consolidated financial statements referred to above present fairly, in all material respects, the assets, liabilities, and net assets of Arizona Private Education Scholarship Fund, Inc. and affiliate as of June 30, 2016 and 2015, and its support, revenue, expenses and cash flows for the years then ended on the basis of accounting described in note 1.

## Basis of Accounting

We draw attention to Note 1 of the financial statements, which describes the basis of accounting. The financial statements are prepared on the modified cash basis of accounting, which is a comprehensive basis of accounting other than accounting principles generally accepted in the United States of America. Our opinion is not modified with respect to this matter.

Monica J. Stern, CPA, PLIC

Phoenix, Arizona October 31, 2016

# Arizona Private Education Scholarship Fund, Inc. and Affiliate Consolidated Statements of Assets, Liabilities and Net Assets - Modified Cash Basis For the years ended June 30, 2016 and 2015

	June	30,	
	2016	2015	
Assets			
Cash and cash equivalents	\$2,423,117	\$1,667,774	
Equipment, net	50,244	40,872	
Total Assets	\$2,473,361	\$1,708,646	
	========	=======	
<u>Liabilities and Net Assets</u> Total liabilities	-	-	
Net Assets:	0 170 061	1 700 616	
Unrestricted Temporarily restricted	2,473,301	1,708,646 -	
<b>-</b>		1 700 646	
Total net assets	2,473,361	1,708,646	
Total liabilities and net assets	\$2,473,361 =======	\$1,708,646 =======	

See accompanying notes to the consolidated financial statements.

#### Consolidated Statements of Revenues, Expenses, and Other Changes in Net Assets -Modified Cash Basis For the years ended June 30, 2016 and 2015

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	Year en	ded June 30,			ded June 30,	2015
	<u>Unrestricted</u>	Temporarily <u>Restricted</u>		Unrestricted F	Temporarily Restricted	Total
Support and Revenue: Contributions Interest income Loss on disposal of assets	\$6,047,769 1,235 -		\$6,047,769 1,235 -	\$4,678,405 1,496 (1,523)	\$	\$4,678,405 1,496 (1,523)
Total support and revenue	6,049,004	-	6,049,004	4,678,378	-	4,678,378
Expenses: Scholarship program: Scholarship to students Other program costs	4,758,072 129,115		4,758,072 129,115	3,938,651 97,439		3,938,651 97,439
Total program services	4,887,187		4,887,187	4,036,090		4,036,090
Support services: Administration Fundraising	212,875 184,227	-	212,875 184,227	192,484 129,668	-	192,484 129,668
Total support services	397,102		397,102	322,152		322,152
Total expenses	5,284,289		5,284,289	4,358,242		4,358,242
Increase in net assets	764,715		764,715	320,136		320,136
Net assets, beginning	1,708,646	-	1,708,646	1,388,510	-	1,388,510
Net assets, ending	\$2,473,361	\$ \$ ======	\$2,473,361 =======	\$1,708,646 =======	\$ \$ ======	\$1,708,646 =======

See accompanying notes to the consolidated financial statements.

Consolidated Statements of Cash Flows - Modified Cash Basis For the years ended June 30, 2016 and 2015

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	June 2016	30, 2015
Cash flows from operating activities: Increase in net assets	\$ 764,715	\$ 320,136
Adjustments to reconcile increase in net assets to net cash provided by operating activities:		
Depreciation Loss on sale of asset	15,763 -	8,320 1,523
Net cash provided by operating activities	780,478	329,979
Cash flows from investing activities: Purchases of equipment	(25,135)	(32,151)
Net cash used by investing activities	(25,135)	(32,151)
Cash flows from financing activities:	-	-
Net increase in cash and cash equivalents	755,343	297,828
Cash and cash equivalents - beginning	1,667,774	1,369,946
Cash and cash equivalents - ending	\$2,423,117 =======	\$1,667,774

See accompanying notes to the consolidated financial statements.

# (1) <u>Summary of Significant Accounting Policies</u>

**BASIS OF ACTIVITIES AND PRESENTATION** - The consolidated financial statements include Arizona Private Education Scholarship Fund, Inc. and STO Management Group, LLC and are collectively referred to in these financial statements as "APESF".

This affiliated entities have common management and share the primary objective of providing scholarships to qualified students attending private schools in the state of Arizona. Arizona Private Education Scholarship Fund, Inc. is the sole member of STO Management Group, LLC.

The accompanying financial statements have been prepared on the modified cash basis of accounting; consequently, certain revenues are recognized when received rather than when earned and certain expenses are recognized when cash is disbursed, rather than when the obligation is incurred. Under the modified cash basis of accounting, APESF capitalizes and depreciates its donated and purchased plant assets and recognizes liabilities for credit card transactions and loans.

APESF is required to report information regarding its financial position and activities according to three classes of net assets: unrestricted net assets, temporarily restricted net assets, and permanently restricted net assets.

**NATURE OF ACTIVITIES** - Arizona Private Education Scholarship Fund, Inc. is a School Tuition Organization developed under the guidelines provided in the Arizona Private School Tuition Tax Credit Law of 1997 as amended in 2010 and 2011. Founded in 1998 to provide scholarships to qualified students attending private schools in the State of Arizona, its mission is to provide qualified students seeking a choice in their educational careers with the necessary financial support to be successful students and productive citizens in the community.

**CASH AND CASH EQUIVALENTS** - For purposes of the statement of cash flows, APESF considers all unrestricted highly liquid investments with an initial maturity of three months or less to be cash equivalents.

**USE OF ESTIMATES** - The preparation of financial statements in conformity with the modified cash basis of accounting requires management to make estimates and assumptions that affect certain reported amounts and disclosures. Accordingly, actual results could differ from those estimates.

**PLANT ASSETS AND DEPRECIATION** - APESF capitalizes equipment with a cost of over \$1,000. Maintenance and repairs are charged to expense as incurred.

Depreciation is recorded based on the estimated useful life of the asset using the straight-line method.

**RESTRICTED AND UNRESTRICTED REVENUE AND SUPPORT** - Contributions received are recorded as unrestricted, temporarily restricted, or permanently restricted support, depending on the existence and nature of donor restrictions.

Donor-restricted support is reported as an increase in temporarily or permanently restricted net assets, depending on the nature of the restriction.

### (1) <u>Summary of Significant Accounting Policies (continued)</u>

When a restriction expires (that is, when a stipulated time restriction ends or purpose restriction is accomplished), temporarily restricted net assets are reclassified to unrestricted net assets and reported in the Statement of Revenues, Expenses, and Other Changes in Net Assets - Modified Cash Basis as net assets released from restrictions.

**NON-CASH CONTRIBUTIONS** - Contributions of plant assets are recorded as support at their estimated fair value at the date of contribution. Such contributions are reported as unrestricted support unless the donor has restricted the asset to a specific purpose. Assets contributed with explicit restrictions regarding their use and contributions of cash that must be used to acquire property and equipment are reported as restricted support. Absent donor stipulations regarding how long those contributed assets must be maintained, APESF reports expirations of donor restrictions when the assets are placed in service as instructed by the donor. APESF reclassifies temporarily restricted net assets to unrestricted net assets at that time.

**EXPENSE ALLOCATIONS** - The costs of providing various programs and other activities have been summarized on a functional basis in the Statement of Support, Revenues and Expenses - Modified Cash Basis. Accordingly, certain costs have been allocated among the programs and support services benefitted. Administration expenses include those expenses that are not directly identifiable with any specific program but provide for the overall support and direction of APESF. Fundraising expenses include allocable overhead costs and direct expenses related to soliciting contributions.

**ADVERTISING COSTS** - Total advertising costs were \$2,480 for the year ended June 30, 2016 and \$2,005 for the year ended June 30, 2015.

#### (2) <u>Cash</u>

Cash consists of the following:

	June	30,
	2016	2015
Cash in checking accounts	\$1,457,857	\$ 704 <b>,</b> 165
Cash in money market account	394,311	393 <b>,</b> 605
Cash in savings account	570,949	570,004
	\$2,423,117	\$1,667,774
	========	========

APESF maintains bank accounts with two Arizona banks. As of June 30, 2016, bank balances of \$1,811,536 were held in the Arizona banks in excess of the Federal Deposit Insurance Corporation limits for insured accounts.

#### (3) <u>Equipment, net</u>

Equipment is recorded at cost and is stated net of accumulated depreciation in the amount of \$24,334 as of June 30, 2016 and \$11,071 as of June 30, 2015. Depreciation expense was \$15,763 for the year ended June 30, 2016 and \$8,320 for the year ended June 30, 2015.

#### (4) Deductible Gifts and Income Tax Exemption

Arizona Private Education Scholarship Fund, Inc. is exempt from Federal and State income tax as a 501(c)(3) organization. Bequests, legacies, devises, transfers, and gifts to the Organization are deductible for Federal estate and gift tax purposes. The Organization is not classified as a private foundation by the Internal Revenue Service. STO Management Group, LLC is a disregarded entity for Federal and State tax purposes and receives its exemption from Arizona Private Education Scholarship Fund, Inc.

#### (5) Uncertain Tax Positions

APESF implemented accounting guidance related to uncertain tax positions. Using that guidance, tax provisions initially need to be recognized in the financial statements when it is more-likely-than-not that the position will not be sustained upon examination by the tax authorities.

As of June 30, 2016, APESF had no uncertain tax positions that qualify for either recognition or disclosure in the financial statements. APESF will recognize future accrued interest and penalties related to unrecognized tax benefits in income tax expense if incurred.

#### (6) **Operating Lease/Subleases (Related Parties)**

APESF leases office space from an unrelated party under a lease expiring February 28, 2019 at a monthly cost of \$3,432. Total payments under operating leases were \$34,814 for the year ended June 30, 2016 and \$40,924 for the year ended June 30, 2015.

Future payments on the lease are as follows:

Year ending June 30,	
2017	\$ 41,634
2018 2019	42,948 29,217
2019	29,21/
	\$113,799
	======

On January 1, 2016, APESF signed three subleases with related parties. Total rental income received under the subleases was \$16,733 for the year ended June 30, 2016 and \$22,644 for the year ended June 30, 2015. Two of the subleases are with companies owned by board members. The third sublease is with a family member of a board member. The subleases are due as follows:

Year ending June 30, 2017 2018 2019	\$21,892 21,892 14,595
	\$58,379 =====

#### (7) <u>Related Party Transactions</u>

Office space is used by APESF and a board member's company. APESF reimbursed the board member's company for a proportionate share of postage, telephone, copier, internet and security for the space. APESF reimbursed \$1,517 for the year ended June 30, 2015. The Organization owed a total of \$1,517 to the Company at June 30, 2015 for expenses.

The board member's company also owed APESF \$2,896 as of June 30, 2016 and \$2,969 as of June 30, 2015 for reimbursable expenses.

APESF paid a management fee for the executive director's work through a company owned by the executive director. Amounts paid for the year ended June 30, 2015 totaled \$48,849.

APESF paid the executive director's company \$1,125 for storage for the year ended June 30, 2015.

The executive director's company owed APESF \$656 for various expenses as of June 30, 2016 and \$2,250 for rent and \$289 for a proportionate share of copier costs as of June 30, 2015.

#### (8) **Contributions**

For the years ended June 30, 2016 and June 30, 2015, APESF received contributions under the following programs:

June	30,
2016	2015
\$3,079,481	\$2,619,712
1,959,545	1,439,667
485,500	430,000
450,000	158,600
\$5,974,526	\$4,647,979
73,243	30,426
\$6,047,769	\$4,678,405 ========
	2016 \$3,079,481 1,959,545 485,500 450,000 \$5,974,526 73,243

#### (9) <u>Commitments and Concentrations</u>

Under Arizona State Law for Student Tuition Organizations, Arizona Private Education Scholarship Fund, Inc. is required to expend or allocate at least 90% of each program's tax credit contributions within two years for educational scholarships or tuition grants to children to allow them to attend any qualified school of their choice. As of June 30, 2016, the Organization had spent over 90% of its cumulative revenues as required under state law. A total of \$2,323,976 must be expended or allocated by June 30, 2018.

A law change reducing the donors' State tax credit or changing other aspects of the law related to contributions to Student Tuition Organizations could have a significant effect on the ability of APESF to raise funds.

#### (10) Subsequent Events

Subsequent events were evaluated by management through October 31, 2016 which is the date the financial statements were available to be issued.

# SUPPLEMENTARY INFORMATION

#### MONICA J. STERN, CPA, PLLC CERTIFIED PUBLIC ACCOUNTANT 11225 NORTH 28<sup>TH</sup> DRIVE, SUITE A-100 PHOENIX, ARIZONA 85029

PHONE: (602) 674-8226 FAX (602) 674-8248

#### INDEPENDENT AUDITOR'S REPORT ON SUPPLEMENTARY INFORMATION

Board of Directors Arizona Private Education Scholarship Fund, Inc.

I have audited the consolidated financial statements of Arizona Private Education Scholarship Fund, Inc. as of and for the years ended June 30, 2016 and June 30, 2015, and have issued my report thereon dated October 31, 2016, which contained an unmodified opinion on those financial statements. The audits were performed for the purpose of forming an opinion on the financial statements as a whole.

The Consolidating Statements of Assets, Liabilities and Net Assets - Modified Cash Basis and the Consolidating Statements of Revenues, Expenses, and Other Changes in Net Assets - Modified Cash Basis is presented for the purposes of additional analysis and is not a required part of the financial statements. Such information is the responsibility of management and was derived from and related directly to the underlying accounting and other records used to prepare the consolidated financial statements. The information has been subjected to the auditing procedures applied in the audit of the consolidated financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the consolidated financial statements or to the financial statements themselves, and other additional procedures in accordance with the auditing standards generally accepted in the United States of America. In my opinion, the information is fairly stated in all material respects in relation to the consolidated financial statements as a whole.

Monica J. Stern, CPA, PLLC

Phoenix, Arizona October 31, 2016

Consolidating Statement of Assets, Liabilities and Net Assets - Modified Cash Basis June 30, 2016

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	Arizona			
	Private	ST0		
	Education	Management		
<u>Assets</u>	Fund	<u>Group, LLC</u>	<b>Eliminations</b>	<u> </u>
Cash and cash equivalents	\$2,170,193	\$ 252,924	\$ -	\$2,423,117
Due from STO Management Group, LLC	470,016	-	(470,016)	-
Equipment, net	-	50,244	-	50,244
Total assets	\$2,640,209	\$ 303,168	\$(470,016)	\$2,473,361
	========	=======	=======	========

# Liabilities and Net Assets

Due to Arizona Private Education	<b>.</b>	¢ 470 010	¢ (470,010)	<i>*</i>
Scholarship Fund, Inc.	\$ -	\$ 470,016	\$(470,016)	\$ -
Total liabilities	-	470,016	(470,016)	-
Net Assets:				
Unrestricted	2,640,209	(166, 848)	-	2,473,361
Temporarily restricted	-	-	-	-
Total net assets (deficit)	2,640,209	(166,848)		2,473,361
Total het assets (deficit)	2,040,209	(100,040)	-	2,473,301
Total liabilities and net				
assets	\$2,640,209	\$ 303,168	\$(470,016)	\$2,473,361
	========	=======	=======	========

Consolidating Statement of Assets, Liabilities and Net Assets - Modified Cash Basis June 30, 2015

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	Arizona		
	Private	ST0	
	Education	Management	
<u>Assets</u>	Fund	<u>Group, LLC</u>	<u>Eliminations</u> <u>Total</u>
Cash and cash equivalents	\$1,666,266	\$ 1,508	\$ - \$1,667,774
Due from STO Management Group, LLC	208,016	-	(208,016) -
Equipment, net	-	40,872	- 40,872
Total assets	\$1,874,282	\$ 42,380	\$(208,016)\$1,708,646
	========	=======	

# Liabilities and Net Assets

Due to Arizona Private Education Scholarship Fund, Inc.	\$ -	\$ 208,016	\$(208,016)\$ -
			(000, 016)
Total liabilities	-	208,016	(208,016) -
Net Assets:			
Unrestricted Temporarily restricted	1,874,282 -	(165,636) -	- 1,708,646 
	1 074 000		1 700 646
Total net assets (deficit)	1,874,282	(165,636)	- 1,708,646
Total liabilities and net			
assets	\$1,874,282	\$ 42,380	\$(208,016)\$1,708,646
	========	=======	====================================

Consolidating Statement of Revenues, Expenses, and Other Changes in Net Assets -Modified Cash Basis

Fo	r the	year	ended	June	30,	2016	
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Support and Revenue: Contributions Management service fee Interest income Total support and revenue	Arizona Private Education Fund \$6,047,769 - 1,193 \$6,048,962	\$ - 444,000 42	Elimination \$ _ (444,000) - \$ (444,000)	\$6,047,769 - 1,235
Expenses:				
Scholarship program: Scholarships to students Other program costs	4,758,072 972	- 128,143	-	4,758,072 129,115
Total programs	4,759,044	128,143		4,887,187
Support services: Administration Fundraising	523,991 -	132,884 184,227	(444,000) -	212,875 184,227
Total support services	523,991	317,111	(444,000)	397,102
Total expenses	5,283,035	445,254	(444,000)	5,284,289
Increase (decrease) in net assets	765,927	(1,212)		764,715
Net assets, beginning	1,874,282	(165,636)	\$ -	1,708,646
Net assets, ending	\$2,640,209 ======	\$(166,848) =======	\$ \$	\$2,473,361 ======

Consolidating Statement of Revenues, Expenses, and Other Changes in Net Assets -Modified Cash Basis

For the year ended June 30, 2015

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	Arizona Private Education Fund	•	<u>Elimination</u>	Total
Support and Revenue: Contributions	\$4,678,405	\$ -	\$ -	\$4,678,405
Management service fee	<b>μ4,070,40</b> 5		, (336,000)	\$ <b>4,070,4</b> 03
Interest income	1,496	-	-	1,496
Loss on disposal of assets	-	(1,523)	-	(1,523)
Total support and revenue	\$4,679,901	\$ 334,477	\$(336,000)	\$4,678,378
Expenses:				
Scholarship program:				
Scholarships to students	3,938,651			3,938,651
Other program costs	-	97,439	-	97,439
Total programs	3,938,651	97,439		4,036,090
Support services:				
Administration	401,204		(336,000)	192,484
Fundraising	-	129,668	-	129,668
Total support services	401,204		(336,000)	322,152
Total expenses	4,339,855	354,387	(336,000)	4,358,242
Increase (decrease) in				
net assets	340,046	(19,910)	-	320,136
Net assets, beginning	1,534,236	(145,726)	\$ -	1,388,510
Net assets, ending	\$1,874,282	\$(165,636) =======		<i>q</i> <b>1</b> ,, 00,010